

REQUEST FOR OFFERS

DATE: **November 07, 2025**
 TIRANA, ALBANIA

SUBJECT: Procedure Optimization, selling and purchasing electricity, for the period 10-16 November 2025.

Dear Partner,

The Albanian Power Corporation intends to carry out a optimization procedure, selling and purchasing electricity, for the period 10-16 November 2025.

LOT 1	Delivery Period	Delivery Profile	Power	Quantity	Price/Unit	CBC
		(CET, Albania local time), 24 hrs	MW	MWh	EUR/MWh	
KESH buyer	10-16.11.2025	00:00-24:00	up to 100	16,800		Provided by the seller
LOT 2	Delivery Period	Delivery Profile	Power	Quantity	Price/Unit	CBC
		(CET, Albania local time), 9 hrs	MW	MWh	EUR/MWh	
KESH buyer	10-16.11.2025	07:00-16:00	up to 150	9,450		Provided by the seller
LOT 3	Delivery Period	Delivery Profile	Power	Quantity	Price/Unit	CBC
		(CET, Albania local time), 5 hrs	MW	MWh	EUR/MWh	
KESH Seller	10-14.11.2025	17:00-22:00	up to 80	2,000		Provided by the buyer

1. The Bid Evaluation Criteria is: The highest unit price for selling and the lowest unit price for purchasing.
2. The companies are encouraged to offer total required quantities for the whole period; offers that submit lower quantities than the total required quantity, shall also be accepted.
3. KESH sh.a., based on the audit recommendations of the Supreme State Audit and in accordance with the events occurring during previous procedures, requires all companies to be represented by only ONE independent entity, which should have a unique legal name, a unique headquarter, unique legal representatives and all distinguished criteria of an independent commercial company, until a new decision of responsible authorities for “Protection of competition”.
4. The parties shall not be entitled to assign any rights under the Contract.
5. KESH sh.a., based on the “Electricity Trading Regulation” published on the official website, reserves the right to decline any bid or to accept fully, or partially, or make combination of the lots, or to accept more quantity for each Lot, or to cancel the selling-purchasing procedure (partly or totally) on its sole discretion.
6. The unit/price includes the value of fiscal obligations, but does not include the value of VAT. Only for comparison and evaluation reasons, the classification of the offers will be based on the lowest unit/price that does not include the value of VAT.

7. The contract with the foreign companies will be signed based only on the final offer's unit/prices and value of their offer, in which the value of VAT and other fiscal obligations will not be included. The contract with the local companies will be signed with the total value of the final offer (which includes VAT value + the values of all fiscal obligations recognized by the Albanian Legislation).
8. **The SELLER, KESH j.s.c., shall require prepayment as a condition for the delivery of electricity or to issue bank guarantees.**
9. **KESH j.s.c as the BUYER shall execute the payment of traders on or before the sixtieth (60th) day from the last day of the delivery.**
10. KESH j.s.c, requests from all interested companies that will participate in this procedure to submit only **one price for each lot.**
11. Other criteria of participation to the selling procedure is the submission of legal-financial documentation stipulated in the article 5 of KESH j.s.c Trading Rules, approved by the Minister of Infrastructure and Energy and published at official website: www.kesh.al (except the companies that have submitted this documentation at KESH j.s.c).
12. All offers **must have a validity period until 7 November, 2025 hour 14:30**, Albanian local time.
13. All offers will be sent only in KESH Electronic platform, <https://trading.kesh.al>
14. The deadline for receiving your offers is **November 7, 2025, 13:00 hrs CET. All the offers must submit only in electronic platform of KESH sh.a, <https://trading.kesh.al>**
15. The invitation "Procedure of optimization, selling and purchasing electricity, for the period 10-16 November 2025", shall be published on the official website of KESH jsc: www.kesh.al.