

No. 6039 Prot.Tirana, 11/07/2016**FAX COVER SHEET****DATE:** JULY 11, 2016**TO:****FROM:** KESH J.S.C (ALBANIA)**FAX: +****FAX: +355 4 2241 982**

Number of pages including cover sheet: [3]

SUBJECT: Selling and purchasing of electrical energy for the period 14.07.2016 - 31.07.2016.

Dear Sirs,

*The Albanian Power Corporation intends to carry out a limited negotiated procedure for selling and purchasing Electrical Energy for the period 14.07.2016 - 31.07.2016.

You are invited to submit your offer for selling and purchasing electrical energy as follows:

Purchasing electricity- Lot 1 Serbian/Montenegrin/Greek - Albania Border

Delivery Period	Delivery Profile	Power (MW)	Quantity (MWh)	Unit Price (EUR/MWh)	CBC
14.07.2016-31.07.2016 (Thursday-Sunday)	00:00-07:00 (CET, Albanian local time) 7 hrs	Up to 120	Up to 15,120		Provided by the seller

and/or

Selling electricity- Lot 2 Albania - Serbian/Montenegrin/Greek Border

Delivery Period	Delivery Profile	Power (MW)	Quantity (MWh)	Unit Price (EUR/MWh)	CBC
14.07.2016-31.07.2016 (Thursday-Sunday)	09:00-19:00 (CET, Albanian local time) 10 hrs	Up to 84	Up to 15,120		Provided by the buyer

1- For the whole period, the electrical energy is asked under the following profile: Purchasing electricity/Continuous delivery from Wednesday to Sunday, 00:00 to 07:00 (7 hour) and selling electricity/continuous supply from Wednesday to Sunday, 09:00-19:00 CET (10 hour), (CET Albanian Local Time).

2- The Bid Evaluation Criteria is: The unit/price of energy selling must be higher than the unit price of electrical energy purchasing, up to completion of the required quantity of 15,120 MWh. The contract shall be awarded to the company who will offer the lowest unit/price in Lot 1 and the highest unit/price in Lot 2.

3-KESH jsc has the right to choose Lot 1 or Lot 2, or both Lots combined.

4- The companies are encouraged to offer total required quantities for the whole period, but offers that submit lower quantities than the total required quantity, will also be accepted. Companies have to offer supply of electrical energy for the whole required period without interruptions and without changed power.

5- KESH sh.a. has the absolute right to accept fully or partially the quantities of electrical energy submitted by the companies.

6- KESH j.s.c will negotiate in a second phase according:

- a) point 4, of article 13 of the Purchase Procedure by KESH jsc, approved by Albanian Regulatory Entity according to Decision no.30, date 23.03.2011 and published at official website: www.ere.gov.al.
- b) point 4, of article 10 of the Selling Procedure by KESH jsc, approved by Albanian Regulatory Entity according to Decision no.1, date 10.01.2011 and published at official website: www.ere.gov.al.

7- In the unit/price is included the value of fiscal obligations, but is not included the value of VAT. Only for comparison and evaluation reasons, the classification of the offers will be based on the lowest unit/price that does not include the value of VAT.

8- The contract with the foreign companies will be signed based only on the final offer's unit/prices and value of their offer, in which the value of VAT and other fiscal obligations will not be included. The contract with the local companies will be signed with the total value of the final offer (which includes VAT value + the values of all fiscal obligations recognized by the Albanian Legislation).

9- The Buyer/KESH jsc will not issue bank guarantees, make prepayment or other financial conditions requested. Above mentioned financial conditions from companies will not be considered and will bring disqualification of participant/s.

10- KESH j.s.c will make the payment of traders within 30 days after the delivery of electricity.

11-The traders will make the payment to KESH jsc within 20 days after the supply of electricity.

12- KESH j.s.c, requests from all interested companies that will participate in this procedure to submit only **one price**, for the whole period, 14.07.2016 – 31.07.2016, which may be for the whole required quantity or for partial quantity.

13- Other criteria of participation to the purchasing procedure is the submission of legal-financial documentation stipulated in the article 10 of KESH j.s.c Purchase Procedures, approved by Albanian Regulatory Entity and published at official website: www.ere.gov.al (except the companies that have submitted this documentation at KESH j.s.c).

14- Competitive Authority reserves the right to cancel the purchasing procedure, at any time prior to contract signing, as defined in the article 18 of the Purchase Procedures by KESH jsc, approved by Albanian Regulatory Entity according to Decision no.30, date 23.03.2011 and published at official website: www.ere.gov.al.

15-Competitive Authority reserves the right to cancel the selling-purchasing procedure, if the unit/price of sales is lower that the unit/price of electricity purchase, according to point 3, of article 8 of "Rules and procedures for the sale of electricity". The respective commission shall make an assessment of the effect that VAT will have on purchase and sale procedure, and will make the relevant proposals to the Head of Contracting Authority.

16- All offers **must have a validity period until 12 July, 2016, hour 22:00**, Albanian local time. Offers without validity period or with validity period shorter than July 12, 2016, hrs 22:00, Albanian local time, will be automatically disqualified.

17- Your prices in the required format should be addressed to:
ALBANIAN POWER CORPORATION (KESH j.s.c.)
Blloku "Vasil Shanto", Tirana, ALBANIA
FAX: +355 42 241 982

18- The deadline for reception of your offers is 12.07.2016, up to **12:30 hrs CET**, at fax number +355 42 241 982 and/or to the e-mail: llanajr@kesh.al.

19- In case you prefer to send your offer by mail, the envelope must be sent to the Protocol Office of KESH jsc, not later than 12.07.2016 at 12:30 hrs. Envelopes arriving later than this date and hour will not be accepted and evaluated.

- The envelope containing your offer should be marked:

"Selling-Purchasing electrical energy for the period 14.07.2016 – 31.07.2016. "Do not open, except in presence of the selling-purchasing commission, not before 12.07.2016, at 12:30 hrs."

20- According to point 3, of article 13 of the Purchase Procedure by KESH jsc, and point 3, of article 10 of the Selling Procedure by KESH jsc, all the interested companies are invited on KESH jsc, date 12.07.2016, at 12:30 hrs, to be part of opening and reading the offer from sales-purchase commission.

21- The invitation "Selling-Purchasing electrical energy for the period **14.07.2016 – 31.07.2016**", will be published in the official website of KESH jsc: www.kesh.al.

Yours Sincerely,

Agron HETOJA
HEAD OF CONTRACTING AUTHORITY

